THE IMPACT CODE

It's a zoo around here

www.nigelrisner.com

No one can go back and make a brand new start but anyone can start right now and make a brand new ending.

 If you think you are too small to make an IMPACT try going to bed with a mosquito in the room.



If you are in the room, be in the room.



If you are in the room, be in the room.



How many of you talk to yourselves?

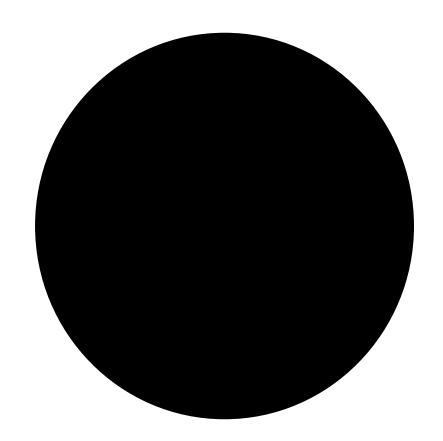
COACH

COMMENTATOR



OPPORTUNITYISNOWHERE







How do you motivate the team?







Communication Do you realise - It's a zoo around here?

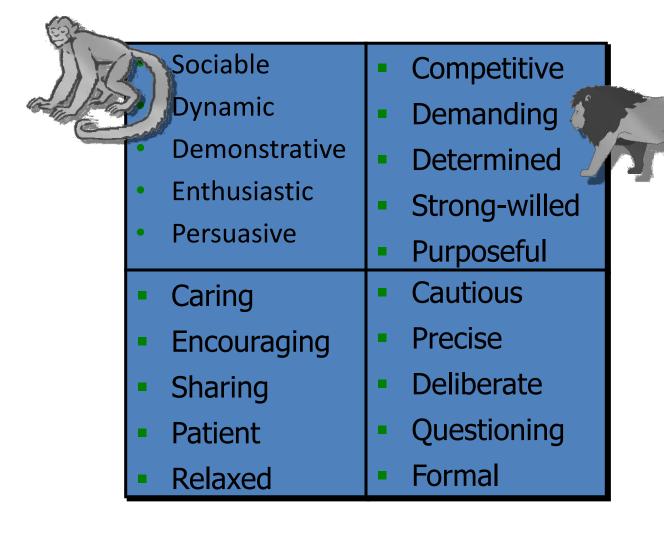
 Sociable 	
 Dynamic 	
 Demonstrative 	
 Enthusiastic 	
 Persuasive 	

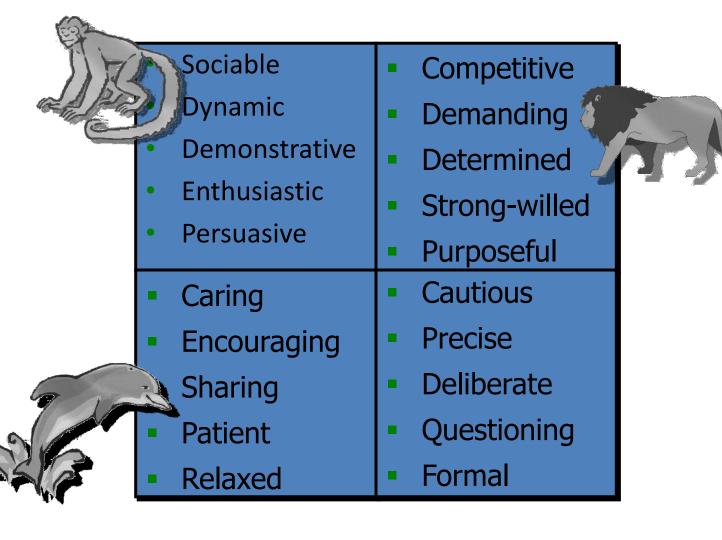
Sociable Competitive **Dynamic** Demanding **Demonstrative Determined Enthusiastic** Strong-willed Persuasive Purposeful

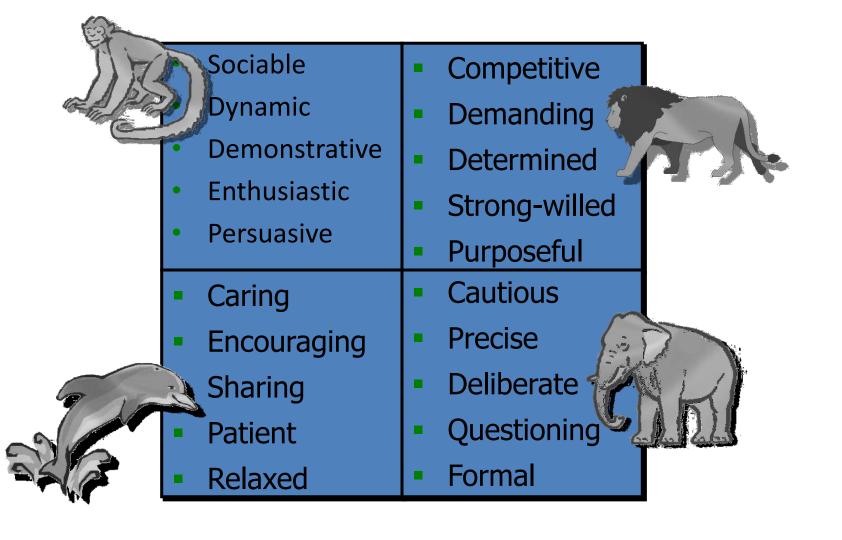
 Sociable 	Competitive
 Dynamic 	Demanding
 Demonstrative 	Determined
 Enthusiastic 	Strong-willed
 Persuasive 	Purposeful
Caring	
Encouraging	
Sharing	
Patient	
Relaxed	

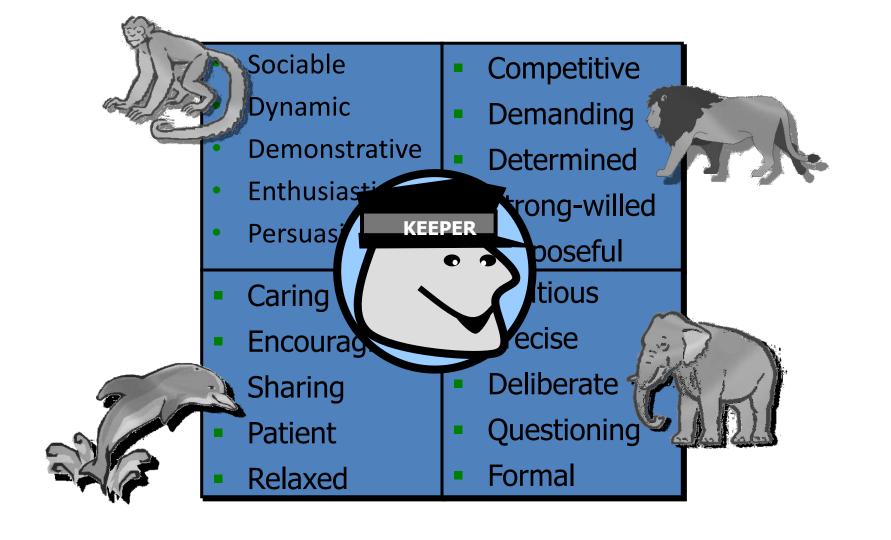
 Sociable 	Competitive	
 Dynamic 	Demanding	
 Demonstrative 	Determined	
 Enthusiastic 	Strong-willed	
 Persuasive 	Purposeful	
Caring	Cautious	
Encouraging	Precise	
Sharing	Deliberate	
Patient	Questioning	
Relaxed	Formal	

Sociable	Competitive
Dynami	c Demanding
Demons	strative Determined
• Enthusia	• Strong-willed
Persuas	ive Purposeful
Caring	Cautious
Encoura	aging Precise
Sharing	Deliberate
Patient	Questioning
Relaxed	Formal





















To continue the learning

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- The Impact Code
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- Ten Heads are Better than One
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